

100 Years

Dr. Joachim Hess

60 Years

INTERTEC Germany

50 Years

INTERTEC Canada





Youth

February 15, 1925
Birth of Joachim in Luckenwalde, south of Berlin

1931
First day of school

1932
Move to Essen

1936
Move to Altenessen



First day of school, 1931

1940

1943
High school graduation

1944
Radio operator training & deployment to France

1944
Deployment to the Eastern Front

1945
Escape from Russian captivity

1945
Mechanical engineering and chemistry studies at the Technical University of Braunschweig

1946
Joachim met Rosemarie

1949
Engineering degree



Rosi & Joachim, 1949

"I really fancied Rosi. I found her beautiful, but above all very clever and interesting. In short, I had a crush on the most amazing girl in the world."

Dr Joachim Hess,
"Alles überlebt", 2021



Carnival, 1946



Joachim, mother Martha and Peter, 1930

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1960

1960
Birth of Felix

1961
Move to Ingolstadt

1961
Refinery director of ERIAG in Ingolstadt

1962
Trainee program at ENI in Venice

1965
Foundation of INTERTEC in his garage at home (Gaimersheimer Straße) & development of the GRP transmitter protection enclosure for measuring and control devices

1969
Construction of office and shipping warehouse in Ingolstadt (Schröplerstraße)



Felix, Martin and Mirka, 1965



Dr Hess & Martin, 1965

1950

1950
Employment at Ruhrgas AG in Essen

1952
Wedding

1955
Doctoral thesis in the fields of aerodynamics, rheology and chemistry

1955
Move to Dorsten

1957
Birth of Martin

1957
Passed hunting exam

1957
Technical manager at Steinkohlengas AG



The Hess Family, 1961

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1970

1971

Purchase of FATEGE and Südstoff in Neustadt

1971

Development of cabinets based on a modular system

1972

In-house production of INTERTEC enclosures with hydraulic presses, which are still in operation today

1974

Development of the world's first explosion-proof electric heaters

1975

Founding of INTERTEC Instrumentation Ltd. in Canada



Enclosure press, 1972

Truck with enclosures, 1977



CLASSIC for customer in Abu Dhabi, 1979

Company outing in Austria, 1981



1980

Changeover of production from FATEGE and Südstoff to INTERTEC products and further development of the product portfolio.

1985

Acquisition of the first truck

1988

Acquisition of the second truck



CLASSIC for customer in Germany, 1979



An orange protective cabinet was needed for a telemetry station in Greenland in 1985. The challenge: it had to be large enough to comfortably accommodate a person and their body heat had to increase the temperature inside by at least 30°C/86°F. The reason for this was a unique and exceptional safety requirement—the cabinet was intended to serve as an emergency shelter to protect maintenance technicians from encounters with polar bears.

According to the customer, the cabinet had proven its effectiveness in practice a few years later: During a routine maintenance call, a technician was able to successfully take refuge from an approaching polar bear and hold out for several hours before the animal eventually gave up.

1990

1991

Founding of INTERTEC Instrumentation B.V. in the Netherlands

1992

Martin joins the company

1997

Martin becomes junior manager

1998

Move of the shipping department to Neustadt

1998

Founding of a branch office in Russia (later OOO INTERTEC-R)

1999

Founding of INTERTEC Instrumentation Ltd. in the United Kingdom



70th birthday with belly dance performance, 1995



Bicycle course at the company party, 1992



Group photo in Ingolstadt, 1990

Diamond Wedding Anniversary
Celebration, 2012



Felix & Dr Hess at the
Donau Classic vintage
car rally, 2019

2010

2010
Founding of INTERTEC
South East Asia in Malaysia

2012
Diamond wedding
anniversary

2013
Honored with the Bayerischer
Familienunternehmer-Preis
(Bavarian Family Business Award)
in the innovation category

2014
Founding of
INTERTEC-Hess
Korea/Japan
in South Korea



Bayerischer
Familienunternehmer-Preis, 2013

2000

2000
Move of the administration
department to Neustadt

2003
Founding of INTERTEC
Instrumentation Inc.
in the United States

2003
Founding of INTERTEC
Kazakhstan Ltd.
in Kazakhstan

2005
Founding of
INTERTEC-Hess GmbH
Shanghai in the
People's Republic of China

2006
Acquisition of FibreForm in
Sarnia, Canada

2007
Move of INTERTEC
Instrumentation Ltd.
to Sarnia

2007
Founding of INTERTEC
Instrumentation Pvt. Ltd.
in India



2020

2021
Transfer of INTERTEC shares
from Joachim und Rosemarie
to their grandchildren Leonie
and Laurin

2021
Publication of the first
part of Dr Hess' memoirs
"Alles überlebt"

2021
Founding of INTERTEC
Middle East LLC in the
United Arab Emirates
(later INTERTEC
Marketing Services Est.)

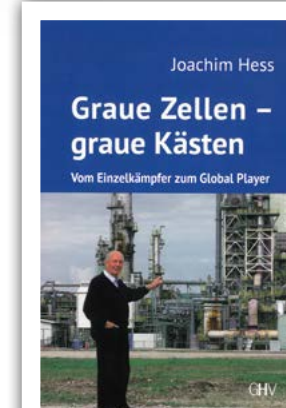
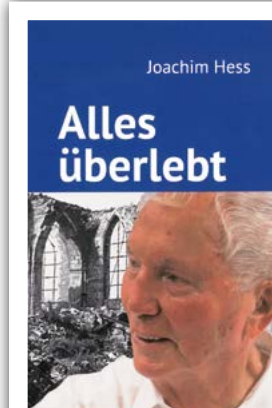
2022
Publication of the second
part of Dr Hess' memoirs
"Graue Zellen - graue Kästen"

2022
Withdrawal of INTERTEC
from Russia

2023
Death of Rosemarie Hess

2023
Cooperation with ISG
in Saudi Arabia

February 15, 2025
100th birthday of Dr. Hess



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The Hess Family, 2020

"If I had to describe the
recipe for INTERTEC's
success, I would say that the
most important factors are
an awareness for quality, the
power to innovate and the
willingness to respond to
customer wishes. Because
only satisfied customers
remain customers. Producing
and selling quality products
has been my goal from the
very beginning."

Dr Joachim Hess,
„Graue Zellen - graue Kästen“, 2022



Topping-out ceremony of
the Technology Campus
Neustadt/Donau, 2023

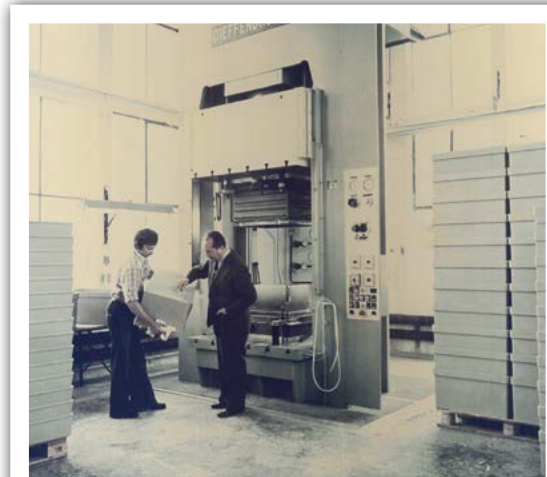


International Sales Meeting, 2023

A boundless spirit of invention

Buy, install, forget—this has been the motto that described INTERTEC's product quality from the very beginning.

Because with a service life of over 50 years, it's easy to forget that a MULTIBOX is on the company premises—especially if it ensures that the devices it protects only require maintenance every blue moon.



Dr Joachim Hess is a visionary who recognised the need for durable and efficient protection solutions for electrical installations during his time at the refinery in Ingolstadt. This insight gave rise to an idea that he finally turned into reality by founding his own company.

Like something out of a storybook, everything began modestly—in his own garage, with one employee and the strong support of his family. Today, 60 years later, INTERTEC is a world leading company with numerous patents, 13 locations and over 300 employees.



1965
■ Employees: 1

100 Years
Dr. Joachim Hess

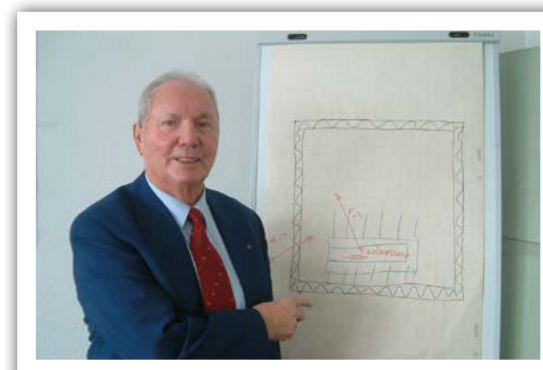
60 Years
INTERTEC Germany

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Dr Joachim Hess' interest in technology was already evident in his childhood. His high school certificate revealed his passion: 'Hess wants to be a chemist.' He later decided to study mechanical engineering and chemistry and finally consolidated his knowledge in an interdisciplinary doctoral thesis that combined the fields of aerodynamics, rheology and chemistry.

But his thirst for knowledge and invention never waned. Even in his old age, he is not familiar with the concept of *retirement*—he still comes to the company every week to share his experience and actively contribute to product development.



2025
■ Employees: 337
■ Revenue: 48 million euros



Product development

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1965

MULTIBOX: The original enclosure that is still being used today



1971

Development of cabinets based on a modular system



1972

Canopies and shades as a simple and heat solution against UV radiation



1974

Development of heaters for temperature control



1994

SAFE LINK—our service for fully equipped protection solutions



2006

FIRE SHELTER: Over 120 minutes of fire protection



2002

Launch of the HOT BOX for high-temperature applications



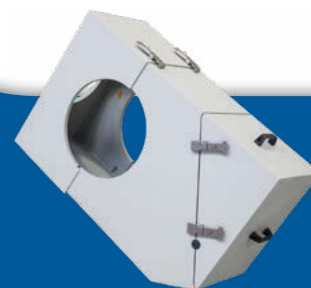
1999

Development of passive cooling systems



1996

ARCTIC SHELTER for extremely cold climates



2010

VARIO product line for precise dimensions



2014

High-precision temperature control with active cooling systems



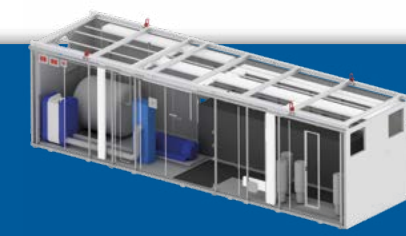
2019

The best of both worlds with hybrid cooling



2020

THERMOTEX: Textile solutions



2023

HYDRO SHELTER: The all-rounder for energy supply systems

Anywhere on Earth

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■ INTERTEC Locations
■ Sales Partners

As of: 2025

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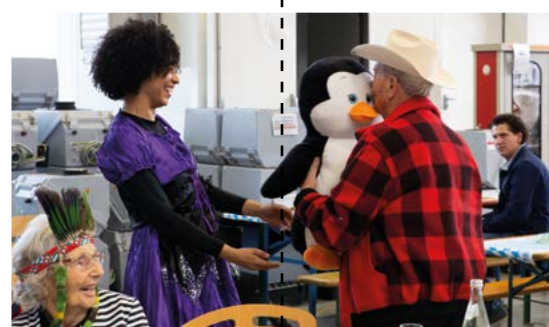
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"I have always regarded my workforce as one big family, which makes me feel like a 'company father'. Employees telling me with shining eyes how they spent their weekend or whom I can help with personal problems still make me happy to this day."

*Dr Joachim Hess,
"Graue Zellen - graue Kästen", 2021*



Since the founding of INTERTEC, Dr Hess has placed great value on interpersonal relationships. For him, his employees were never just employees—they were and still are companions who share his vision and have significantly contributed to the company's success. Without their commitment, INTERTEC would not be what it is now.

This philosophy still shapes the company to this day. Martin Hess has adopted his father's values and also favours a spirit of collaboration and partnership. The INTERTEC family plays a central role in the company, which is reflected in an open and appreciative corporate culture. A friendly and pleasant working atmosphere, company celebrations, events and excursions promote team spirit and allow every employee to be part of this community.

Dr Hess personally sets a special example of this appreciation: every week he takes the time to walk through the company and greet each employee personally—a tradition that keeps the family spirit of INTERTEC alive.



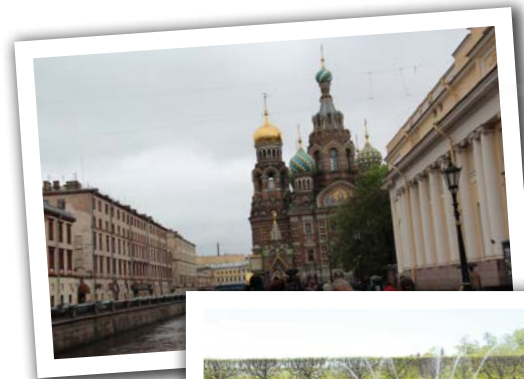
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Canada,
2002



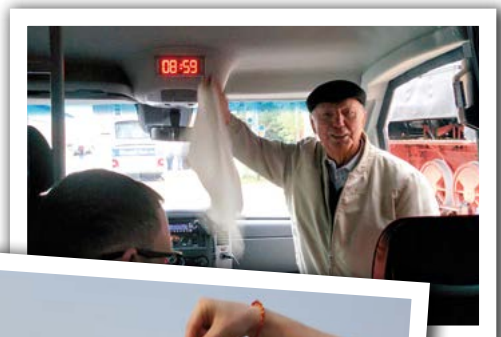
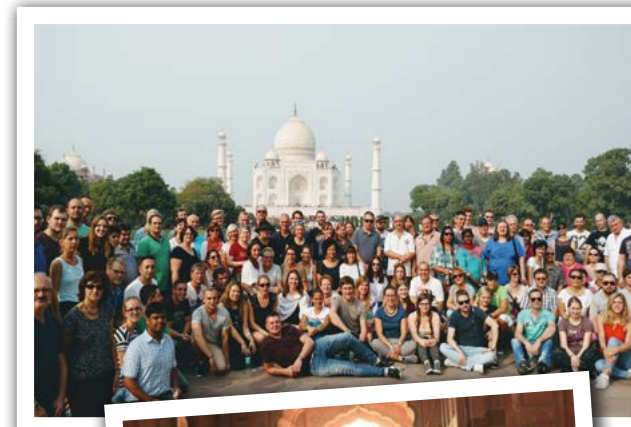
Russia,
2012



England, 2007



India, 2017





Dear Dr Hess,

We would like to extend our warmest congratulations on your 100th birthday! Your vision and entrepreneurial spirit not only brought this company into being 60 years ago, but also inspired generations of employees! Your commitment, your values and your tireless efforts are and will remain the foundation of our success.

May this special day bring you joy, health and many happy moments with your family and friends. We thank you from the bottom of our hearts for everything and look back with pride and gratitude on what you have created.

Your INTERTEC Neustadt team
The Blue House, Production and Outside Sales



Happy 100th Birthday to a very inspiring person, leader and entrepreneur.

Here's to 100 years of wisdom, success. Wishing you many more years of health, happiness, and continued inspiration.

Best wishes out of Belgium from the Global Sales Team



Congratulations on your 100th birthday! Your wisdom and leadership have truly inspired us. We wish you a wonderful day full of joy and wonderful memories!

With best regards
INTERTEC Netherlands,
Thijs und Hidde



Dear Dr. Joachim Hess!

Please accept our sincerest congratulations on your 100th birthday!

Your inspiration, hard work and wisdom have been the foundation of a great cause that continues to grow and flourish! May there be more bright achievements, innovative solutions and deserved victories ahead!

On this significant day, we would like to wish you good health, inexhaustible energy, warmth, joy and prosperity from the bottom of our hearts!

With respect and deep gratitude,
the INTERTEC-Kazakhstan Team



Wishing Dr Hess a very happy and healthy birthday from Team India and GCC

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Dear Dr. Hess,

Our many congratulations and best wishes to you on such a special occasion! It is an honour to share with you this momentous celebration, may it be filled with joy and cherished memories. We thank you for the priceless wisdom and influence you've continued to share throughout the years to inspire us all.

From our hearts to yours, we wish you a very Happy Birthday.

Yours Sincerely,
INTERTEC UK
Emma and Ian

Age is merely the number of years the world has been enjoying you.

We want to remind you that you're capable of amazing things which inspire all of us. Here's to many more years of pursuing your passions and living life to the fullest.

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INTERTEC Canada



Dear Dr. Hess,

The Canadian INTERTEC Team
sends our warmest congratula-
tions on your 100th birthday!

As the oldest international branch, we celebrate our 50th anniversary this year and we are especially proud to be part of your remarkable legacy.

We all wish you health, happiness, and a wonderful celebration!

Best regards,
Your INTERTEC Family in Canada



Dear Dr. Hess,

Happy 100th Birthday from the
U.S. Team!

Your dedication and entrepre-
neurial spirit have left a lasting
impact, and we are proud to be
part of the company you built. It is an honor to celebrate this incredible milestone with you.
Wishing you many more years of happiness, good health, and continued success!

With warmest wishes,
Your U.S. Team, INTERTEC Instrumentation Inc.



栾涛和吴亦平（INTERTEC上海代表处）
祝赫斯博士100岁生日快乐健康！

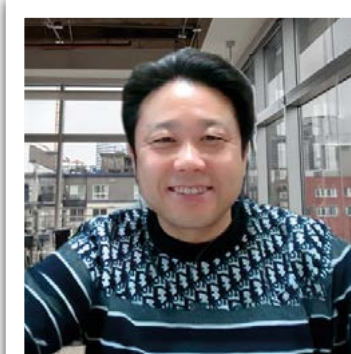
Tao Luan and Yiping Wu (INTERTEC Shanghai Office)
wish Dr. Hess a happy and healthy 100th birthday!



Happy 100th Birthday, Dr. Hess!

May your special day be filled with happiness, gratitude, and cele-
bration of an extraordinary life well-lived!

From William Teng
INTERTEC-Hess GmbH Shanghai



Dear Dr. Hess

Sincerely congratulate you on your 100th birthday. In Korea, there is
a saying that the mountains and rivers change after 10 years. In 100
years, the mountains and rivers have changed 10 times. This is truly
amazing. I respect your always healthy and passionate appearance. I sin-
cerely hope that you will continue to live a wonderful life in the future.
Thank you.

From Sang-Hoan Lee
INTERTEC-Hess Korea



Happy Birthday!

As a member of the INTERTEC family, I am proud to contribute
from Japan. May this year bring you great health, happiness, and
success, Dr. Hess.

From Yuka Takahashi
INTERTEC-Hess Korea

